

ASX ANNOUNCEMENT

### 3 October 2017

# Threat Protect completes series of acquisitions as part of consolidation strategy in Eastern Seaboard

### Highlights:

- Threat Protect has acquired an additional five security monitoring client bases, increasing recurring contracted monitoring revenue without adding additional operating costs.
- Acquiring additional direct monitored lines from existing resellers is consistent with Threat Protect's business model to deliver high quality integrated security services throughout Australia.
- Private Security Business Licence received from the Victorian Police Licensing and Regulation Division provides additional geographic opportunity.

Threat Protect Australia Limited ('**Threat Protect**' or '**Company**') (ASX:" TPS"), provider of integrated security solutions, is pleased to provide an update of its ongoing acquisition strategy.

The Company has bolstered its security monitoring client base in both Queensland and New South Wales through the purchase of five existing client bases serviced by resellers of the Company's monitoring business; Monitoring Excellence.

These acquisitions increase the number of direct lines monitored by TPS by 14% to circa 6,000 from a total of approximately 37,000 lines monitored in total. The conversion of reseller serviced lines to direct lines delivers on average an additional 3x uplift in revenue for no additional operating cost.

The aggregate cost of acquisitions is \$603,000 will be funded by existing debt facilities of the Company.

This acquisition strategy continues to add value to the Company's business, and the Company continues to identify other similar opportunities to further increase recurring revenue. Market updates will be provided as these proposed transactions progress.

In addition, the Board is pleased to announce that Threat Protect has also now received a Private Security Business Licence from the Victorian Police Licensing and Regulation Division and as a result will look to actively pursue security monitoring acquisitions in Victoria.

Managing Director Demetrios Pynes commented "The acquisition of existing Threat Protect reseller client bases is a core growth strategy of the business, resulting in the addition of recurring monitoring revenue for no additional operating cost. With Threat Protect now licenced to operate in Victoria, the Company will now look to pursue additional opportunities in that region."

THREAT PROTECT AUSTRALIA LIMITED

ACN 060 774 227 | ABN 36 060 774 227 672 Murray St West Perth WA 6005 | PO Box 1920, West Perth WA 6872 Tel: 1300 847 328 | Fax: +61 8 9322 9711 | Email: <u>info@threatprotect.com.au</u> Website: www.threatprotect.com.au Reseller client bases acquired:

Company	State	No of lines
Southside Security	QLD	280
JRW Security	QLD	318
ESP Holdings	QLD	100
Perimeter Systems	NSW	16
Richard Alarms	NSW	6

The aggregate consideration in relation to the acquisitions was \$603,100 and represents 720 monitored lines.

End -

For further information, contact:

#### Investors Demetrios Pynes Managing Director Threat Protect Australia Limited + 61 414 984 806

Media James Tranter FTI Consulting +61 8 9485 8888 Threat Protect provides monitored security solutions that ensure the safety of Australian homes and businesses 24 hours a day, 365 days a year.

We have the highest security accreditation it's possible to achieve in Australia and use only state-ofthe-art technology and equipment.

Our commitment to providing a complete end to end service is second to none, whether you own a small apartment or a giant multi-national headquarters.

- Monitored Security Systems
- > Well trained, professional Security Personnel
- Corporate Risk Consultancy

## We call it "Security Without Compromise".

- Threat Protect is a leading Australian security agency fully licensed by WA, NSW, Queensland and Victorian police departments, and other national and international bodies.
- Two 24-hour graded A1 Monitoring Stations on both West Coast (East Perth, WA) and East Coast (Kingsgrove, NSW).
- The Company has become the first Australian affiliate of the internationally recognised organisation -Certified Counter Terrorism Practitioners ("CCTP").
- We support thousands of residential and business clients in Australia and beyond.
- We'll personally evaluate your security needs.
- All products and services meet Australian Standards.

